

#### **CASE STUDY**

Delivery of a Case Management software implementation for NZ's leading resolution organisation

### **Overview**

FairWay Resolution Ltd is New Zealand's leading dispute resolution and conflict management organisation. Boasting over 100 specialist reviewers and dispute resolution practitioners, FairWay handles over 16,000 cases each year across all manner of industries.

But in order to manage conflict, FairWay was reliant on an increasingly outmoded and costly system to manage its cases. The legacy system had updatability, scalability, security and performance issues that desperately needed to be addressed. In short, the software was no longer fit for purpose.

It was clear that FairWay needed a modern, functional and cost effective case management solution that would allow the organisation to administer more in house. They knew of Millpond's reputation for delivering complex IT projects, and in July 2019 approached us with the project. Millpond was tasked with crafting a case management system that wasn't just a fit for FairWay's current purpose, but that could be adapted to the needs of the business over the next three to five years, and could be changed in-house where needed.

"Every time they wanted to make a change to the legacy system they had to put in a change request," explains Senior Project Manager of Millpond. **"This made the smallest changes extremely costly, which led to no changes being made at all, and a system that was in slow decay."** 

The challenges were many and varied. Not only did the Millpond team need to create a bespoke system that was flexible and configurable, they also had to manage the phase-out of the legacy system in a non-disruptive way.

## Approach

The project was complex not simply because of the nature of the work, but also due to the environment the team worked in. Utilizing experts in the US and Europe, the work was conducted across disparate time zones, and the impact to the business had the potential to be significant all the while.

Over the course of 13 months the Millpond team managed the development of a bespoke dynamic case management system that required significant customisation and design. A hybrid Agile/Waterfall approach was taken, which delivered product demonstrations to stakeholders early in the project development cycle.

# Upwards of 15 key deliverables were used to measure the project's success, including:

- Security: Due to the nature of their work, FairWay holds highly sensitive information for many of the most recognisable brands across NZ. With cyber-attacks on the rise and the Privacy Act 2020 to consider, system security had to be incredibly robust.
- **Performance:** Ensuring the new system offered up real-time information NZ wide, delivering instantaneous functionality.
- Integration: The new system needed to seamlessly integrate with Navision an ERP for SMEs.
- **Training:** All stakeholders needed to be appropriately trained on the system.
- User acceptance testing: The system needed to perform as advertised, and with low barriers to entry.
- **Deployment Plan:** A failproof go live plan needed to be established that facilitated a seamless transition from the old system to the new system over the course of a weekend.

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## **Results**



On time and on budget delivery of a case management system that allowed FairWay to better serve their customers and shareholders.



Utilising the PMI framework, we successfully completed a nationwide rollout without incidence, minimal disruption to day to day business operations.



Robust software build that withstood penetration testing from leading cyber security experts reducing the risk of potential attack.

## Summary

Developed in close partnership with the vendor Eccentex, the new case management system has been built to be user configurable, significantly reducing the cost of making relatively simple change requests, and allowing FairWay to react to changing business requirements.

Burki established formal gate reviews during the project lifecycle, ensuring senior business managers would have the opportunity to voice any concerns with the project progress. This additional layer of project governance helped to ensure that a high quality system was implemented. FairWay stakeholders are understandably excited by its potential.

Buoyed by this success, FairWay has plans to shift other legacy case management systems to the new system; projects that they will again trust Millpond to deliver.

"Millpond managed a multi-vendor project team spread across the world, within very ambitious scopes and timeframes. Millpond were great to work with, with their simple but methodical approach to project management." Grant Longden, Digital Manager of FairWay.

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Millpond quickly gained the trust and respect of business users and stakeholders, successfully and rapidly learnt the unique business requirements, and skilfully guided the project team to deliver a step change outcome. Thanks Millpond for the great piece of work and a great outcome.

Murray Pugh, CFO of FairWay.

